

MARTHA O'BRYAN CENTER
APPROVED BUDGET
July 1, 2007 through June 30, 2008

	06/07 APPROVED BUDGET	PER CENT TO TOTAL	07/08 APPROVED BUDGET	PER CENT TO TOTAL	Variance
REVENUES					
CHURCHES	191,000	7.0%	200,000	7.6%	9,000
INDIVIDUALS ¹	614,000	22.6%	585,000	22.1%	(29,000)
FOUNDATIONS ²	394,471	14.5%	546,173	20.7%	151,702
CORPORATIONS	148,500	5.5%	195,700	7.4%	47,200
SPECIAL EVENTS	171,500	6.3%	86,800	3.3%	(84,700)
UNITED WAY DESIGNATIONS	37,000	1.4%	37,000	1.4%	0
UNITED WAY PROGRAM GRANTS ³	354,231	13.0%	365,827	13.8%	11,596
GOVERNMENT GRANTS ⁴	369,949	13.6%	211,900	8.0%	(158,049)
EARNED GOVERNMENT REVENUE ⁵	283,181	10.4%	230,119	8.7%	(53,062)
CHILD CARE REVENUE	36,275	1.3%	38,878	1.5%	2,603
PRIVATE GRANTS ⁶	88,083	3.2%	112,142	4.2%	24,059
MISCELLANEOUS REVENUE	33,200	1.2%	34,700	1.3%	1,500
TOTAL REVENUES	2,721,390	100.0%	2,644,239	100.0%	(77,151)
EXPENDITURES					
SALARIES AND WAGES ⁷	1,734,236	63.7%	1,637,202	62.2%	(97,034)
EMPLOYEE BENEFITS AND TAXES ⁸	369,652	13.6%	379,018	14.4%	9,366
PROFESSIONAL/TEMPORARY SERVICES	22,569	0.8%	23,199	0.9%	630
INSURANCE EXPENSE	25,920	1.0%	25,200	1.0%	(720)
FOOD AND SUPPLIES ⁹	178,098	6.5%	172,383	6.6%	(5,715)
SPECIFIC ASSISTANCE	9,620	0.4%	9,620	0.4%	0
COMMUNICATIONS	59,201	2.2%	59,776	2.3%	575
UTILITIES	70,565	2.6%	66,064	2.5%	(4,501)
BUILDINGS AND GROUNDS	91,325	3.4%	96,525	3.7%	5,200
EQUIPMENT	14,808	0.5%	14,855	0.6%	47
COMPUTERS	19,915	0.7%	21,990	0.8%	2,075
VEHICLES & TRAVEL	13,965	0.5%	14,700	0.6%	735
PROFESSIONAL DEVELOPMENT	22,499	0.8%	19,626	0.7%	(2,873)
SUBSCRIPTIONS AND MEMBERSHIPS	6,851	0.3%	5,955	0.2%	(896)
INTEREST, LICENSES, FEES AND MISC	9,536	0.4%	12,326	0.5%	2,790
FUNDED DEPRECIATION	72,000	2.6%	72,000	2.7%	0
TOTAL EXPENDITURES	2,720,760	100.0%	2,630,439	100.0%	-90,321
TOTAL BUDGET SURPLUS	<u>630</u>		<u>13,800</u>		<u>13,170</u>

Assumptions in 2007/2008 Budget:

06/07 Budget

07/08 Budget

¹ Individuals:

General Fundraising	579,000	580,000
Raised for Toy Store	5,000	<u>5,000</u>
Case Management Restricted Gift	<u>30,000</u>	
	614,000	585,000

² Foundations:

General Fundraising	336,000	368,000
Martha O'Bryan Foundation support	25,707	102,233
Senior Service Restricted Gift	27,764	52,940
Dollar General Foundation Restricted Gift	<u>5,000</u>	
Jobs for Life Restricted Gift		<u>23,000</u>
	394,471	546,173

³ United Way Program Grants:

Percent
of Change

United Way Council Funding:

Preschool	61,662	61,662	0%
Youth Development	69,127	65,107	-6%
Reading Achievement	50,435	46,124	-9%
Community Services	11,232	11,794	5%
Family Education	<u>61,765</u>	<u>55,465</u>	-10%
Total United Way Council Funding	254,221	240,152	-6%
United Way FRC Contribution	46,725	46,725	
United Way Literacy Grant	51,930	54,000	
United Way Success by Six	<u>1,355</u>	1,950	
United Way Pre K Classroom funding		<u>23,000</u>	

Total 354,231 365,827

⁴ Government Grants:

SFSP Grant Revenue	0	5,000
CACFP Grant Revenue	56,000	57,400
FEMA Grant	8,883	4,000
DHS Families First Grant	89,449	0
MDHA Grant	10,000	10,000
Dept of Education Grant	65,000	65,000
Labor & Workforce Dev Grant (Food Stamp Recipi	25,500	25,500
Labor & Workforce Dev Grant (Through YWCA)	21,459	0
No Child Left Behind Grant	25,000	12,000
LEAP (Lottery for Education) Grant	38,065	0
TCCY (TN Conference on Children & Youth) Grant	<u>30,593</u>	18,000
MNPS Pre-K Grant		<u>15,000</u>
Total	369,949	211,900

⁵ Earned Government Revenue is composed of DHS Certificate Reimbursements, and assumes 3-star funding for the fiscal year, but loss of some certificate clients, especially related to changes in families first work requirements.

⁶ Private Grants

CWA Grant	79,083	75,142
Second Harvest Grant	<u>9,000</u>	9,000
Workforce Readiness Grant		<u>28,000</u>
Total	88,083	112,142

⁷ Generally, 3% staff raise pool. Payroll reflects 53.7 FTE's for 2007 and 48.6 for 2008.

⁸ Includes 15% increase in health insurance at renewal, net of employee contribution, and 3% match on retirement plan.

⁹ 2007/2008 Budget includes cost of food for increased participation in children & youth programs.