

| GCO Budget: Budget FY 2016-2017 | | | |
|---|----------------------|-------------|----------------------|
| | Annual Budget | Actual | Budget vs. Actual |
| Starting Balance - July 1, 2016 | | | |
| REVENUE | | | |
| Sales Income | | | |
| 43100 - Ticket Sales Clarksville | \$ 20,000.00 | | \$ 20,000.00 |
| 43110- Ticket Sales Franklin | \$ 8,000.00 | | \$ 8,000.00 |
| 43120 - Ad Sales Clarksville | \$ 7,000.00 | | \$ 7,000.00 |
| 43125 - Ad Sales Franklin | \$ 3,000.00 | | |
| 43130 - Inventory Sales - CD Sales | \$ - | | \$ - |
| Subtotal - Earned Income | \$ 38,000.00 | \$ - | \$ 38,000.00 |
| Contributions | | | |
| 43330 - Foundation and Trust Grants | \$ 15,000.00 | | \$ 15,000.00 |
| 43340 - Nonprofit Grants | \$ 15,000.00 | | \$ 15,000.00 |
| 43350 - Ticket Subsidy | \$ 3,000.00 | | \$ 3,000.00 |
| 43370 - Local Government Grants | | | |
| 43410 - Corporate Contributions | \$ 400.00 | | \$ 400.00 |
| 43450 - Individual Contributions | \$ 35,000.00 | | \$ 35,000.00 |
| 43451 - Board Donations | | | \$ - |
| 43460 - Corporate Sponsorship | \$ 20,000.00 | | \$ 20,000.00 |
| 43461 - APSU Sponsorship | \$ 20,000.00 | | \$ 20,000.00 |
| In Kind | | | |
| 43510 - In Kind Support | | | |
| 43520 - APSU - In Kind Support | \$ 12,000.00 | | \$ 15,000.00 |
| Subtotal - Contributed Income | \$ 120,400.00 | \$ - | \$ 120,400.00 |
| TOTAL INCOME | \$ 158,400.00 | \$ - | \$ 158,400.00 |
| EXPENSES | | | |
| Program Expenses | | | |
| 62100 - Musician Fees - Clarksville | \$ 68,035.00 | | \$ 68,035.00 |
| 62101 - Musician Fees - Franklin | \$ 13,965.00 | | |
| 62102 - Conductor Fees | \$ 315.00 | | \$ 315.00 |
| 62103 - Guest Artist Fees | \$ 3,250.00 | | \$ 3,250.00 |
| 62105 - Choir Fees | \$ 1,880.00 | | \$ 1,880.00 |
| 62106 - Music Costs | | | |
| 65010 - Licensing Fees | \$ 565.00 | | \$ 565.00 |
| 62300 - Concert Hall Rental | | | \$ - |
| 62310 - APSU Concert Hall - In Kind | \$ 12,000.00 | | \$ 12,000.00 |
| 62320 - Franklin Theater Concert Hall | \$ 4,860.00 | | \$ 4,860.00 |
| 62330 - Equipment Rental | \$ 250.00 | | |
| 62340 - Concert Expenses | \$ 1,000.00 | | |
| 62400 - Music Rental | \$ 2,300.00 | | \$ 2,300.00 |
| 62410 - Printing Cost | \$ 6,750.00 | | \$ 6,750.00 |
| 62420 - Advertising Clarksville | \$ 7,000.00 | | \$ 7,000.00 |
| 62430 - Advertising Franklin | \$ 3,000.00 | | \$ 3,000.00 |
| 62440 - Special Event Cost | \$ 3,700.00 | | \$ 3,700.00 |
| Subtotal - Program Expenses | \$ 128,870.00 | \$ - | \$ 128,870.00 |
| Administrative Expenses | | | |
| 63105 - Musician Contracting | \$ 1,400.00 | | |
| 63110 - Administrative/Clerical | \$ 10,800.00 | | \$ 10,800.00 |
| 63120 - Marketing | \$ 4,800.00 | | \$ 4,800.00 |
| 63130 - Accounting Fees | \$ 900.00 | | \$ 900.00 |
| 63140 - Business Registration/Filing Fees | \$ 275.00 | | \$ 275.00 |
| 63150 - Organizational Dues | \$ 1,015.00 | | \$ 1,015.00 |
| 63160 - Books and Publications | | | |
| 63170 - Postage and Mailing | \$ 700.00 | | \$ 700.00 |
| 63180 - Printing and Copying | | | |
| 63190 - Mail Box | \$ 300.00 | | |
| 63200 - Office Supplies | \$ 50.00 | | \$ 50.00 |
| 63210 - Phone | \$ 110.00 | | \$ 110.00 |
| 63220 - Computer/Software | \$ 26.00 | | \$ 26.00 |
| 63230 - Website | \$ 500.00 | | \$ 500.00 |
| Subtotal - Administrative Expenses | \$ 20,876.00 | \$ - | \$ 20,876.00 |
| Long Term Liability | | | |
| 1020 - Loan - Cumberland Bank and Trust | | | \$ - |
| 1021 - CB&T Loan Interest | | | |
| 1030 - Loan - Greg and Lisa Wolynech | | | \$ - |
| Subtotal - Long Term Liability | | | |
| TOTAL EXPENSES | \$ 149,746.00 | \$ - | \$ 149,746.00 |
| Current Balance | | | |
| Ending Balance - June 30, 2017 | | | |