

Hope Family Health Services														
Statement of Revenues & Expenses PLAN														
For the 12 Months Ending Dec 31,2016 (Fiscal Calendar)														
	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Total	Avg Month
Revenues														
Medicaid Charges	11,450.64	10,396.40	11,173.84	10,955.35	7,164.69	9,173.73	11,375.87	11,266.19	11,728.82	11,606.06	11,081.41	12,097.03	129,470.02	10,789.17
Medicaid Charges	2,370.38	2,152.15	2,313.08	2,267.86	1,483.15	1,899.04	2,354.91	2,332.20	2,427.97	2,402.56	2,293.95	2,504.19	26,801.45	2,233.45
Medicare Charges	25,059.45	22,752.28	24,453.68	23,975.53	15,679.75	20,076.49	24,895.82	24,655.79	25,668.24	25,399.59	24,251.42	26,474.06	283,342.10	23,611.84
Medicare Charges	11,542.81	10,480.09	11,263.79	11,043.54	7,222.36	9,247.57	11,467.44	11,356.88	11,823.23	11,699.49	11,170.62	12,194.41	130,512.22	10,876.02
Private Insurance Charges	28,338.41	25,729.36	27,653.38	27,112.67	17,731.40	22,703.44	28,153.37	27,881.93	29,026.86	28,723.06	27,424.65	29,938.12	320,416.63	26,701.39
Private Insurance Charges	8,649.73	7,853.37	8,440.64	8,275.60	5,412.16	6,929.77	8,593.25	8,510.40	8,859.87	8,767.14	8,370.83	9,138.01	97,800.78	8,150.06
Self Pay Charges	21,228.77	19,274.28	20,715.60	20,310.54	13,282.88	17,007.52	21,090.15	20,886.81	21,744.49	21,516.91	20,544.25	22,427.14	240,029.35	20,002.45
Self Pay Charges	3,315.34	3,010.10	3,235.20	3,171.94	2,074.41	2,656.10	3,293.69	3,261.94	3,395.88	3,360.34	3,208.44	3,502.49	37,485.87	3,123.82
Medicaid Contractual/Adj	-5,476.05	-3,987.53	-3,399.77	-4,156.45	-706.35	-2,327.98	-5,710.47	-3,942.23	-5,586.01	-5,105.31	-4,629.05	-5,528.10	-50,555.30	-4,212.94
Medicaid Contractual/Adj	-1,027.02	-747.85	-637.62	-779.53	-132.47	-436.61	-1,070.98	-739.35	-1,047.64	-957.48	-868.16	-1,036.78	-9,481.48	-790.12
Medicare Contractual/Adj	-7,800.79	-5,680.34	-4,843.07	-5,920.97	-1,006.22	-3,316.28	-8,134.73	-5,615.81	-7,957.42	-7,272.65	-6,594.21	-7,874.94	-72,017.45	-6,001.45
Medicare Contractual/Adj	-3,150.85	-2,294.37	-1,956.19	-2,391.57	-406.43	-1,339.49	-3,285.73	-2,268.31	-3,214.12	-2,937.53	-2,663.50	-3,180.80	-29,088.88	-2,424.07
Private Ins Contractual/Adj	-10,975.79	-7,992.30	-6,814.25	-8,330.86	-1,415.76	-4,666.03	-11,445.64	-7,901.50	-11,196.17	-10,232.69	-9,278.12	-11,080.11	-101,329.21	-8,444.10
Private Ins Contractual/Adj	-2,773.40	-2,019.52	-1,721.84	-2,105.07	-357.74	-1,179.03	-2,892.12	-1,996.57	-2,829.08	-2,585.63	-2,344.42	-2,799.76	-25,604.18	-2,133.68
Sliding Fee Adjustments	-13,056.53	-9,507.44	-8,106.06	-9,910.19	-1,684.15	-5,550.59	-13,615.46	-9,399.43	-13,318.69	-12,172.56	-11,037.02	-13,180.63	-120,538.76	-10,044.90
Sliding Fee Adjustments	-1,975.60	-1,438.58	-1,226.54	-1,499.52	-254.83	-839.87	-2,060.17	-1,422.24	-2,015.26	-1,841.84	-1,670.02	-1,994.37	-18,238.83	-1,519.90
Other Adjustments	-3,776.59	-2,750.02	-2,344.67	-2,866.51	-487.14	-1,605.50	-3,938.26	-2,718.77	-3,852.42	-3,520.90	-3,192.45	-3,812.48	-34,865.70	-2,905.48
Other Adjustments	-667.37	-485.96	-414.33	-506.55	-86.08	-283.71	-695.94	-480.44	-680.77	-622.18	-564.14	-673.71	-6,161.18	-513.43
Bad Debt Adjustment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Bad Debt Adjustment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Grants	0.00	0.00	0.00	0.00	4,986.00	4,986.00	4,986.00	4,986.00	4,986.00	4,986.00	4,986.00	4,986.00	39,887.98	3,324.00
Grant - HHS 330 Grant	102,733.34	102,733.34	102,733.34	102,733.34	123,991.08	123,991.08	123,991.08	123,991.08	185,986.62	123,991.08	123,991.08	123,991.08	1,464,857.50	122,071.46
Grants/SAFETY NET	0.00	15,000.00	0.00	0.00	13,000.00	0.00	0.00	13,000.00	0.00	0.00	13,000.00	0.00	54,000.00	4,500.00
Grant - USDA	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Grant-Baptist Healing Trust	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	80,000.00	80,000.00	6,666.67
Grant-Memorial Foundation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EHR Incentive Revenue	0.00	0.00	0.00	25,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,500.00	2,125.00
Pharmacy 340B Revenue	0.00	0.00	0.00	0.00	5,000.00	5,000.00	5,000.00	5,000.00	14,140.00	14,140.00	14,140.00	14,140.00	76,560.00	6,380.00
Medicaid PPS	0.00	0.00	0.00	30,000.00	8,000.00	0.00	0.00	8,000.00	0.00	0.00	8,000.00	0.00	54,000.00	4,500.00
Donations	1,000.00	1,000.00	1,000.00	1,000.00	3,800.00	3,800.00	3,800.00	3,800.00	3,800.00	3,800.00	3,800.00	3,800.00	34,400.00	2,866.67
Donations - Assistance Fund	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Income - Medical Records	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	960.00	80.00
Misc Income	0.00	0.00	0.00	0.00	60,000.00	0.00	20,000.00	0.00	0.00	0.00	0.00	0.00	80,000.00	6,666.67
Insurance Refunds	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Medicare Cost Report Reimb	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	0.00	0.00	0.00	0.00	5,000.00	416.67
Total Revenues	165,088.89	183,557.47	181,598.22	227,959.15	282,370.71	206,005.66	216,232.07	237,524.56	271,970.40	213,223.44	233,501.55	294,110.84	2,713,142.94	226,095.25
Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Accounting & Payroll	1,130.00	1,130.00	1,130.00	1,130.00	1,130.00	1,130.00	1,130.00	1,130.00	1,130.00	1,130.00	1,130.00	1,130.00	13,560.00	1,130.00
Advertising/Marketing/Promo-PV	3,733.00	3,733.00	3,733.00	3,737.00	3,733.00	3,733.00	3,733.00	3,733.00	3,733.00	3,733.00	3,733.00	3,733.00	44,800.00	3,733.33
Advertising/Marketing/Promo WS	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00	100.00
Billing Service Expense	6,434.00	6,798.00	8,167.00	7,208.00	5,679.67	6,166.67	5,139.67	6,745.67	5,623.67	5,964.67	5,888.67	6,057.67	75,873.36	6,322.78
Bank Charges	68.00	68.00	68.00	72.00	68.00	68.00	68.00	68.00	68.00	68.00	68.00	68.00	820.00	68.33
Bank Merchant Fees - PV	180.00	180.00	180.00	180.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,720.00	143.33
Bank Merchant Fees - WS	70.00	70.00	70.00	70.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,280.00	106.67
Consulting Fees	1,750.00	1,750.00	1,750.00	1,750.00	7,250.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	26,500.00	2,208.33
Cleaning/Janitorial - PV	770.00	770.00	770.00	770.00	1,270.00	1,270.00	1,270.00	1,270.00	1,270.00	1,270.00	1,270.00	1,270.00	13,240.00	1,103.33
Cleaning/Janitorial - WS	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	360.00	30.00
Copier Service	610.00	610.00	610.00	610.00	610.00	610.00	610.00	610.00	610.00	610.00	610.00	610.00	7,320.00	610.00
Depreciation Expense	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	15,000.00	1,250.00
Dues and Subscriptions Exp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HRA Benefits	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Drugs: PAP Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Total	Avg Month
Fees & Licenses	50.00	60.00	60.00	60.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	40.00	550.00	45.83
Equipment/Furniture-PV	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equipment/Furniture-WS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Fund Raising Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gifts Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hope Assistance Fund	175.00	175.00	175.00	175.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	8,700.00	725.00
Insurance - General	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Insurance-Health	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Insurance - Work Comp	985.00	985.00	985.00	965.00	501.67	501.67	501.67	501.67	501.67	501.67	501.67	501.67	7,933.36	661.11
Insurance - Malpractice	500.00	500.00	500.00	500.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	375.00	5,000.00	416.67
Insurance - D & O	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,600.00	0.00	0.00	0.00	0.00	1,600.00	133.33
Interest Expense	500.00	500.00	500.00	500.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	10,000.00	833.33
Interest Expense - WS	0.00	0.00	0.00	0.00	450.00	450.00	450.00	450.00	450.00	450.00	450.00	450.00	3,600.00	300.00
Lab Fees-PV	2,350.00	2,350.00	2,350.00	2,350.00	2,350.00	2,350.00	2,350.00	2,350.00	2,350.00	2,350.00	2,350.00	2,350.00	28,200.00	2,350.00
Lab Fees-WS	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	1,800.00	150.00
Legal & Professional	1,000.00	1,000.00	1,000.00	1,000.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	8,000.00	666.67
Accounting/Audit/990	370.00	370.00	370.00	370.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	6,280.00	523.33
Licenses & Taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Moving Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Maintenance/Repairs - PV	800.00	800.00	800.00	800.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	4,000.00	333.33
Maintenance/Repairs - WS	200.00	200.00	200.00	200.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	4,000.00	333.33
Membership Dues - Organization	500.00	500.00	500.00	480.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	5,980.00	498.33
Membership Dues - Providers	300.00	300.00	300.00	300.00	200.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	3,500.00	291.67
Medical Supplies - PV	2,900.00	2,900.00	2,900.00	2,900.00	2,416.00	2,416.00	2,416.00	2,416.00	2,416.00	2,416.00	2,416.00	2,416.00	30,928.00	2,577.33
Medical Supplies - WS	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	7,200.00	600.00
Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Payroll Tax Expense	9,677.66	9,677.66	9,677.66	9,677.66	13,275.44	13,275.44	13,275.44	13,275.44	19,586.16	13,275.44	13,275.44	13,275.44	151,224.86	12,602.07
Payroll Tax Expense - WS	825.00	825.00	825.00	825.00	825.00	825.00	825.00	825.00	825.00	825.00	825.00	825.00	9,900.00	825.00
Software - EMR/PM/EMDEON	1,742.50	1,742.50	6,752.50	1,734.50	6,742.50	1,742.50	5,522.50	1,742.50	1,742.50	1,742.50	6,512.50	1,742.50	39,462.00	3,288.50
Patient Refunds	2,753.25	2,753.25	2,753.25	2,753.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,013.00	917.75
Office Expense-PV	2,450.00	2,450.00	2,450.00	2,450.00	2,450.00	2,450.00	2,450.00	2,450.00	2,450.00	2,450.00	2,450.00	2,450.00	29,400.00	2,450.00
Office Expense - WS	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	550.00	6,600.00	550.00
Meals and Hospitality	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00	100.00
Postage Expense - PV	245.00	245.00	245.00	245.00	245.00	245.00	245.00	245.00	245.00	245.00	245.00	245.00	2,940.00	245.00
Postage Expense - WS	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	60.00	5.00
Professional Development Exp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Rent or Lease Expense-PV	5,500.00	5,500.00	5,500.00	5,500.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	54,000.00	4,500.00
Rent or Lease Expense-WS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Employee Morale	500.00	500.00	500.00	500.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	2,800.00	233.33
Salaries & Wages	106,886.34	106,886.34	106,886.34	106,890.34	124,422.76	129,180.65	129,180.65	129,180.65	198,528.86	124,422.76	129,180.65	129,180.65	1,520,826.97	126,735.58
Salaries & Wages - WS	9,515.79	9,515.79	9,515.79	9,515.79	14,273.68	9,515.79	9,515.79	9,515.79	9,515.79	14,273.68	9,515.79	9,515.79	123,705.26	10,308.77
Provider Membership/CME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Staff Training-PV	550.00	550.00	550.00	614.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	4,564.00	380.33
Staff Training-WS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Software - Prescription Assist	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Software - Other - PV	1,290.00	1,290.00	1,290.00	1,310.00	1,290.00	1,290.00	1,290.00	1,290.00	1,290.00	1,290.00	1,290.00	1,290.00	15,500.00	1,291.67
Subcontractor Fees	1,000.00	1,000.00	1,000.00	1,000.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	11,200.00	933.33
Telephone Expense -PV	2,310.00	2,310.00	2,310.00	2,310.00	3,093.33	3,093.33	3,093.33	3,093.33	3,093.33	3,093.33	3,093.33	3,093.33	33,986.64	2,832.22
Telephone Expense -WS	200.00	200.00	200.00	200.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	4,000.00	333.33
Travel Expense	6,675.00	1,675.00	1,675.00	1,445.00	9,075.00	175.00	175.00	13,175.00	1,675.00	175.00	5,875.00	0.00	41,795.00	3,482.92
Utilities - PV	3,386.00	3,386.00	3,386.00	3,386.00	3,216.00	3,216.00	3,216.00	3,216.00	3,216.00	3,216.00	3,216.00	3,216.00	39,272.00	3,272.67
Utilities - WS	100.00	100.00	100.00	100.00	270.00	270.00	270.00	270.00	270.00	270.00	270.00	270.00	2,560.00	213.33
Waste Disposal-Biohazard PV	640.00	640.00	645.00	645.00	640.00	640.00	640.00	640.00	640.00	640.00	640.00	640.00	7,690.00	640.83
Waste Disposal-Biohazard WS	45.00	45.00	45.00	45.00	45.00	45.00	45.00	45.00	45.00	45.00	45.00	45.00	540.00	45.00
Waste Disposal-Other-PV	95.00	95.00	95.00	95.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	65.00	900.00	75.00
Waste Disposal-Other WS	30.00	30.00	30.00	30.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	600.00	50.00
Reserves/Unforseen Expense	0.00	0.00	0.00	0.00	5,764.72	5,764.72	5,764.72	5,764.72	5,764.72	5,764.72	5,764.72	5,764.72	46,117.76	3,843.15
IT Support Contract	2,500.00	2,500.00	2,500.00	2,500.00	12,070.00	12,070.00	12,070.00	12,070.00	12,070.00	12,070.00	12,070.00	12,070.00	106,560.00	8,880.00

Hope Family Health Services														
Statement of Revenues & Expenses PLAN														
For the 12 Months Ending Dec 31,2016 (Fiscal Calendar)														
	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Total	Avg Month
Total Expenses	187,076.54	182,450.54	188,834.54	182,683.54	236,681.76	217,868.76	220,621.76	233,047.76	294,484.70	217,666.76	228,060.76	217,884.76	2,607,362.21	217,280.18
Net Income Before Extraordinary Item	-21,987.65	1,106.93	-7,236.32	45,275.61	45,688.95	-11,863.10	-4,389.70	4,476.80	-22,514.30	-4,443.32	5,440.78	76,226.07	105,780.73	8,815.06
Interest - Medicare	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Income J	-21,987.65	1,106.93	-7,236.32	45,275.61	45,688.95	-11,863.10	-4,389.70	4,476.80	-22,514.30	-4,443.32	5,440.78	76,226.07	105,780.73	8,815.06
Debt Repayment & Accounts Payable	10,057.00	10,057.00	10,057.00	10,053.00	9,978.00	9,978.00	9,978.00	7,418.00	7,418.00	2,418.00	2,418.00	2,418.00	92,248.00	7,687.33
P&L	-32,044.65	-8,950.07	-17,293.32	35,222.61	35,710.95	-21,841.10	-14,367.70	-2,941.20	-29,932.30	-6,861.32	3,022.78	73,808.07	13,532.73	1,127.73